



Photo/KATHY STANTON
HEADWATERS RACQUET CLUB officially opened their doors to the public this week. The 60,000 sq ft facility boasts a fully equipped fitness centre, pro-shop, group exercise studios and lounge to name a few of the facilities in addition to the four squash and four indoor tennis courts. The club is located behind Greenwood Construction at the corner of Highway #9 and Ridell Road and anyone seeking information can call (519)942-2255 or visit their website, www.headwatersracquetclub.com. Above, squash pro James Hayes tries out the new courts.

Community Service Director leaves county

By WES KELLER
Freelance Reporter

Dan Best, long recognized as one of the most productive county executives in the area, recently left his position as Dufferin's director of Community Services.

Some of his major accomplishments during his seven-year tenure have included development of the facilities at Mel Lloyd Centre in Shelburne, the Youth Centre in Grand Valley, and the soon-to-rise seniors centre on

Lawrence Ave., Orangeville, among a host of other things.

Neither CAO Linda Dean nor Warden Gordon Montgomery would comment, saying in effect that Mr. Best's departure is a private matter, and Mr. Best could not be reached for comment.

Personnel at the county appear to be in the dark, and other councillors had no comment.

There was no indication from anyone of a replacement for the former director.

Shopping at home still popular, for good reason

By CONSTANCE SCRAFIELD-DANBY
Columnist

It is a leap of faith, on any terms, to go into business for yourself. Nowadays, of course, more and more people are doing so - from necessity. Independence brings its own demands, such as considerable self discipline, focus and a determination to succeed.

The home party selling scene seems to be thriving in this environment of necessarily self-employed people, as well as those who just want the challenge.

It probably began with the Tupperware parties - which are still being held, so I understand - decades ago. In this changing world it is nice to see the old stand-bys are still valued.

Just in case you do not know exactly how this works, let me explain. A lady invites a number of her friends and acquaintances to her home for tea/wine and goodies for the purpose of giving them the chance to purchase specific products not sold in stores.

These products, which now cover a fairly wide range of categories, are brought along by a person who offers the product and usually something interesting to tell about it.

There are candles, make up, jewellery, home cleaning products, kitchen goods, cooking supplements and many other types of goods available. Each party and each sales person only deals with one product and its variations.

I had the chance this week to chat to two ladies in the business of selling their chosen products at home parties to discuss the different perspectives on this way of selling and meeting people.

Kelly Dash sells "Epicure Selections" which is a line of dried mixed dried herbs and spices. She worked for 10 years in the corporate world for a company in Mississauga.

After giving birth to her second daughter, she decided that she really wanted to stay at home with her children and so, looked for an alternative way to earn some money.

After "a lot of investigating" into the options, she chose Epicure Selections for their product and their way of conducting business. And she has been very happy with her choice.

Ambitious, she has worked to collect a "team" of ladies. After working for 2 1/2 years, Kelly decided to move on to the next level, which entails finding others to train and help to set themselves up, like herself, to sell the collection at home parties which they book and help organise.

Now Kelly has some 25 people on her team. So, she not only does her own home party sales, she also works with her team members to improve their sales numbers, earn more money and have more fun.

"I love to watch them do well and get their independence," she told me with enthusiasm.

Kelly earns a small commission from the sales members of her team, compensation for her time

as trainer and support for them.

She said: "I like to lead. I love encouraging them to have their own business."

The herbs and spices that they are selling enrich the flavour of food: used to create dips, salad dressings and sauces. Kelly told me that men sometimes attend the parties because "men love to cook."

It is altogether a winning combination for Kelly: "I get to stay at home and watch my children grow up; there are no fixed hours. I am much happier being my own boss and I party for a living!"

Connie Smith sells the well known Mary Kay line

of cosmetics and skin care at parties. She has been doing this for 2 years, starting as a help to her sister.

At first she thought she would just do it to earn free products but when her family felt a financial pinch, she worked harder at it, learned to like it and did well.

As her business has grown, Connie has learned to value the female friends she has met through the business.

"We meet once a week and I so look forward to those meetings," she explained.

Connie really enjoys selling the make-up. "I really like the whole face-

to-face contact with other women - it's fun."

Speaking of fun, Connie and two of her colleagues - her sister and a friend - hold monthly Ladies' Nights Out at Greystones Restaurant, where a single price of \$28 covers an evening meal and a facial makeover at the historical restaurant.

Connie commented, "They are such great evenings - we laugh and have such fun. I love making people laugh.."

You can contact either of these ladies to join in their fun one way or another:

Connie Smith's number is 519-939-8393; e-mail: connie_smith@live.ca.

Kelly Dash is available on 519-943-1391; e-mail: kellydash@rogers.com

Charity Car Wash set for Saturday

A Charity Car Wash in support of the Headwaters Health Care Foundation will be held at Orangeville Mitsubishi on Highway 9 this Saturday from 8 a.m. to 3 p.m.

Patrons will be able to enjoy a complimentary hot dog, burger or cold pop while their vehicles get a spring bath.

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Love Ken, Karen, Gregg & families

Future Shop CORRECTION NOTICE

Apple MacBook MC026 10121449/50. On the May 29 flyer, page 21, please note that this product is only available for sale at select Future Shop stores or online at futureshop.ca. We sincerely apologize for any inconvenience this may have caused our valued customers.

Future Shop CORRECTION NOTICE

Clarion 7" Touchscreen Multimedia Deck (VRX485VD) 10099756. On the May 29 flyer, page 4, this product does not have an "ipod control" feature as advertised. It is simply "ipod-ready". In addition, please be advised that this multimedia deck is limited in quantities due to the low inventory and unforeseen high sales. We sincerely apologize for any inconvenience this may have caused our valued customers.

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NO PURCHASE NECESSARY. This contest is sponsored by CARSTAR Automotive Canada Inc. Contest begins on or about 8:00:01 a.m. ET June 20th, 2009 and ends at 5:00:00 p.m. ET June 20th, 2009. (See Contest Closing Date). The contest is open to legal residents of Canada who have reached the age of majority in the province or territory in which they reside. Enter online at www.carstar.ca or in store. There is one (1) Grand Prize to be won, a second and third prize. Approximate retail value of the grand prize is \$3,200 (CAD) based on a Toronto, ON location. Winner must correctly answer a mathematical Q&A testing question to win. The odds of winning depend on the date and time of your entry and the number of eligible entries received. For full contest rules and details, visit www.carstar.ca. ©2009 Trademarks of AIR MILES International Trading & V. Used under license by LoyaltyOne, Inc. and CARSTAR.